

Hongyi Li

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Academic Positions

UNSW School of Economics, *Senior Lecturer*, since 2017
——— *Lecturer*, 2012–2017
MIT Sloan School of Management, *Postdoctoral Associate*, 2011–2012

Education

Harvard University, *Ph.D. in Business Economics*, 2005–2011
California Institute of Technology, *B.S. in Mathematics*, 2001–2004
Raffles Institution and Raffles Junior College, 1993–1998

Research Area

Organizational Economics

Publications

“Who Lives in the C-Suite? Organizational Structure and the Division of Labor in Top Management,” with Maria Guadalupe and Julie Wulf. *Management Science*, 60(4), April 2014, 824–844
“The Impact of Competition on Prices with Numerous Firms,” with Xavier Gabaix, David Laibson, Deyuan Li, Sidney Resnick, and Casper de Vries. *Journal of Economic Theory*, 165, September 2016, 1–24
“Developing Shared Knowledge in Growing Firms,” *Journal of Law, Economics, & Organization*, 33(2), May 2017, 332–376
“Vertical Integration and Firm Productivity,” with Yi Lu and Zhigang Tao. *Journal of Economics & Management Strategy*, 26(2), Summer 2017, 403–428

Working Papers

“Political Kludges,” with Keiichi Kawai and Ruitian Lang. *Revision requested at AEJ: Microeconomics*.
“Inconspicuous Conspicuous Consumption,” with Juan Carlos Carbajal and Jonathan Hall. *Revision requested at Marketing Science*
“Relational Communication with Transfers,” with Anton Kolotilin

Some Work in Progress

“Continuous versus Episodic Reorganizations,” with Anton Kolotilin
“Vertical Integration and Firm Strategy,” with Yi Lu and Zhigang Tao
“A Simple Theory of Norms,” with Eric Van den Steen

Other Pieces

“The Rise of the Functional Manager: Changes Afoot in the C-Suite,” with Maria Guadalupe and Julie Wulf. *European Business Review*, May – June 2012, 9–13
“Explainer: What is Contract Theory and Why it Deserved a Nobel Prize,” with Anton Kolotilin. *The Conversation*, October 12th, 2016.